



6-H

MEMORANDUM

TOWN OF PONCE INLET – OFFICE OF THE CHIEF OF POLICE

THE TOWN OF PONCE INLET STAFF SHALL BE PROFESSIONAL, CARING, AND FAIR IN DELIVERING COMMUNITY EXCELLENCE WHILE ENSURING PONCE INLET CITIZENS OBTAIN THE GREATEST VALUE FOR THEIR TAX DOLLAR.

TO: Jeaneen P. Witt, CMC
Town Manager

FROM: Frank G. Fabrizio
Chief of Police

DATE: October 11, 2016

SUBJECT: Axon Body Worn Cameras (BWC)

I am requesting approval to purchase Twelve (12) Axon Body Worn Cameras (BWC), one (1) spare camera and two (2) six (6) bay docking stations, with free camera replacement at the 2.5 and 5 year mark (we are receiving over \$13,000.00 worth of camera gear over the course of 5 years at no extra costs). The cameras have a full warranty for 5 years. This also includes license agreements, subscription renewals and hardware refreshes on the cameras.

This quote is built out on a tiered license for five (5) years. The BWC and all related hardware is a onetime expense of \$7,778.00. The data storage, license agreement subscription renewals and hardware refreshes on all cameras the first year is \$4,804.00. A recurring cost of \$6,534.00 for four (4) additional years that covers storage of data, license agreement and hardware refreshes.

This is a budgeted item and funding is currently available within the department's FY 2016-2017 budget.

I request that this be placed on the consent agenda for the October Town Council Meeting.

If you need additional information, please contact me.

FGF
F.G.F.

TASER International

Protect Life. Protect Truth.

17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 Phone: (800) 978-2737
 Fax: 888-821-8703

Frank G. Fabrizio
 (386) 236-2160
 (386) 322-6709
 ffabrizio@ponce-inlet.org



Quotation

Quote: Q-64141-3
 Date: 9/15/2016 7:30 AM
 Quote Expiration: 9/30/2016
 Contract Start Date*: 10/1/2016
 Contract Term: 5 years

AX Account Number:
 114862

Bill To:
 Ponce Inlet Police Dept. - FL
 4301 S. Peninsula Drive
 Ponce Inlet, FL 32127
 US

Ship To:
 Frank G. Fabrizio
 Ponce Inlet Police Dept. - FL
 4301 S. Peninsula Drive
 Ponce Inlet, FL 32127
 US

SALESPERSON	PHONE	EMAIL	DELIVERY METHOD	PAYMENT METHOD
David Gollobit	(480) 905-2060	dgollobit@taser.com	Fedex - Ground	Net 30

*Note this will vary based on the shipment date of the product.

Hardware + Year 1 Evidence.com & TAP: Due
 Upfront (Net 30)

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
12	74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	USD 399.00	USD 4,788.00	USD 0.00	USD 4,788.00
12	74020	MAGNET MOUNT, FLEXIBLE, AXON BODY 2	USD 0.00	USD 0.00	USD 0.00	USD 0.00
12	73004	WALL CHARGER, USB SYNC CABLE, FLEX	USD 0.00	USD 0.00	USD 0.00	USD 0.00
12	11507	MOLLE MOUNT, SINGLE, AXON BODY 2	USD 0.00	USD 0.00	USD 0.00	USD 0.00
2	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	USD 35.00	USD 70.00	USD 70.00	USD 0.00
2	70040	EVIDENCE.COM, DOCK, DESK PLATE, 6 BAYS	USD 35.00	USD 70.00	USD 0.00	USD 70.00
2	74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	USD 1,495.00	USD 2,990.00	USD 0.00	USD 2,990.00
3	89101	PROFESSIONAL EVIDENCE COM LICENSE: YEAR 1 PAYMENT	USD 468.00	USD 1,404.00	USD 0.00	USD 1,404.00
10	87101	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	USD 180.00	USD 1,800.00	USD 0.00	USD 1,800.00

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
12	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 2,448.00	USD 1,800.00	USD 648.00
2	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 432.00	USD 0.00	USD 432.00
600	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 450.00	USD 0.00	USD 450.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
100	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	74020	MAGNET MOUNT, FLEXIBLE, AXON BODY 2	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	73004	WALL CHARGER, USB SYNC CABLE, FLEX	USD 0.00	USD 0.00	USD 0.00	USD 0.00
1	11507	MOLLE MOUNT, SINGLE, AXON BODY 2	USD 0.00	USD 0.00	USD 0.00	USD 0.00

Hardware + Year 1 Evidence.com & TAP: Due Upfront (Net 30) Total Before Discounts: USD 14,452.00

Hardware + Year 1 Evidence.com & TAP: Due Upfront (Net 30) Discount: USD 1,870.00

Hardware + Year 1 Evidence.com & TAP: Due Upfront (Net 30) Net Amount Due: USD 12,582.00

Year 2 Evidence.com & TAP: Due 2017

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
3	89201	PROFESSIONAL EVIDENCE COM LICENSE: YEAR 2 PAYMENT	USD 468.00	USD 1,404.00	USD 0.00	USD 1,404.00
10	87201	BASIC EVIDENCE COM LICENSE: YEAR 2 PAYMENT	USD 180.00	USD 1,800.00	USD 0.00	USD 1,800.00
12	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 2,448.00	USD 0.00	USD 2,448.00
2	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 432.00	USD 0.00	USD 432.00
600	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 450.00	USD 0.00	USD 450.00
100	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00

Year 2 Evidence.com & TAP: Due 2017 Total Before Discounts: USD 6,534.00

Year 2 Evidence.com & TAP: Due 2017 Net Amount Due: USD 6,534.00

Year 3 Evidence.com & TAP: Due 2018

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
3	89301	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	USD 468.00	USD 1,404.00	USD 0.00	USD 1,404.00
10	87301	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	USD 180.00	USD 1,800.00	USD 0.00	USD 1,800.00
12	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 2,448.00	USD 0.00	USD 2,448.00
2	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 432.00	USD 0.00	USD 432.00
600	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 450.00	USD 0.00	USD 450.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
100	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
Year 3 Evidence.com & TAP: Due 2018 Total Before Discounts:						USD 6,534.00
Year 3 Evidence.com & TAP: Due 2018 Net Amount Due:						USD 6,534.00

Year 4 Evidence.com & TAP: Due 2019

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
3	89401	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	USD 468.00	USD 1,404.00	USD 0.00	USD 1,404.00
10	87401	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	USD 180.00	USD 1,800.00	USD 0.00	USD 1,800.00
12	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 2,448.00	USD 0.00	USD 2,448.00
2	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 432.00	USD 0.00	USD 432.00
600	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 450.00	USD 0.00	USD 450.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
100	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
Year 4 Evidence.com & TAP: Due 2019 Total Before Discounts:						USD 6,534.00
Year 4 Evidence.com & TAP: Due 2019 Net Amount Due:						USD 6,534.00

Year 5 Evidence.com & TAP: Due 2020

QTY	ITEM #	DESCRIPTION	UNIT PRICE	TOTAL BEFORE DISCOUNT	DISCOUNT (\$)	NET TOTAL
3	89501	PROFESSIONAL EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	USD 468.00	USD 1,404.00	USD 0.00	USD 1,404.00
10	87501	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	USD 180.00	USD 1,800.00	USD 0.00	USD 1,800.00
12	85070	TASER ASSURANCE PLAN ANNUAL PAYMENT, BODYCAM	USD 204.00	USD 2,448.00	USD 0.00	USD 2,448.00
2	87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	USD 216.00	USD 432.00	USD 0.00	USD 432.00
600	85035	EVIDENCE.COM STORAGE	USD 0.75	USD 450.00	USD 0.00	USD 450.00
100	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
90	85110	EVIDENCE.COM INCLUDED STORAGE	USD 0.00	USD 0.00	USD 0.00	USD 0.00
Year 5 Evidence.com & TAP: Due 2020 Total Before Discounts:						USD 6,534.00
Year 5 Evidence.com & TAP: Due 2020 Net Amount Due:						USD 6,534.00

Subtotal	USD 38,718.00
Estimated Shipping & Handling Cost	USD 30.65
Grand Total	USD 38,748.65

Complimentary Evidence.com Tier Upgrade Through September 2016

This quote contains a purchase of either the Basic or Standard Evidence.com license. You will temporarily receive the features available with the Professional license for the Basic and Standard licenses purchased until September 2016. This is a free upgrade to your account so you can enjoy all the benefits of our most feature rich license tier. In September 2016 you will be prompted to select which users you would like to assign to each tier. This will have no impact on uploaded data.

Axon Pre-order

Thank you for your interest in Axon! This pre-order is a commitment to purchase Axon Body 2 and/or Axon Fleet. Axon Body 2 is available for delivery between 8-10 weeks after purchase date. Axon Fleet is available for delivery sometime in 2017. You will be notified if there are any delays. TASER reserves the right to make product changes without notice.

**TASER International, Inc.'s Sales Terms and Conditions
for Direct Sales to End User Purchasers**

By signing this Quote, you are entering into a contract and you certify that you have read and agree to the provisions set forth in this Quote and TASER's Master Services and Purchasing Agreement posted at www.taser.com/legal. You represent that you are lawfully able to enter into contracts and if you are entering into this agreement for an entity, such as the company, municipality, or government agency you work for, you represent to TASER that you have legal authority to bind that entity. If you do not have this authority, do not sign this Quote.

Signature: _____ **Date:** _____
Name (Print): _____ **Title:** _____
PO# (if needed): _____

Quote: Q-64141-3

Please sign and email to David Gollobit at dgollobit@taser.com or fax to 888-821-8703

THANK YOU FOR YOUR BUSINESS!

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