

6-6

TOWN OF PONCE INLET /DEPARTMENT OF FIRE SERVICES



# STAFF REPORT TO TOWN MANAGER

Town Council meeting of August 18, 2016

**Type of Request:** Purchase Replacement Mobile and Portable P-25 Radios

**Discussion:**

Staff is requesting to purchase replacement mobile radios for the Fire Department and replacement portable radios for the Public Works Division.

These radios are being replaced with P-25 compatible equipment as part of the Volusia County radio system upgrade, currently underway.

The equipment will be purchased in the current fiscal year.

The attached quote is for replacement mobile radios at a cost of \$16,450.24, and replacement portable radios at a cost of \$25,137.28, for a grand total of \$41,587.20.

The quote is based on sole source vendor, and is allowed under the Town's Code of Ordinances, Sec. 2-357. *Sole source; standardization/piggybacking.*

**Recommendation**

Staff recommends proceeding with the purchase of the replacement mobile and portable radios.

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Dan Scales, Fire Chief

August 2, 2016  
Date



10 Flagg Street  
 Daytona Beach, FL 32114  
 Voice: 386.947.9999 Fax: 386.947.1646

**QUOTATION**

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Date	8/2/2016
Quote Number	QTE1601767

<b>Bill To</b> Town of Ponce Inlet Accounts Payable 4300 S. Atlantic Ave. Ponce Inlet, FL, 32127 USA	<b>Site</b> City of Ponce Inlet - Fire Dept 4680 S. Peninsula Drive Ponce Inlet, FL, 32127
	<b>Contact</b> Voice: Fax:

Site Number	Description	Salesperson	Reference
PON100FD	XG25P Portable Radio	Disbro, Robyn R	

Description	Qty	Unit	Sale Price	Total
<b><u>XG25P Scan Portable Package</u></b>				
- Pricing per Harris MBP-15926				
DPXGPB78B - Portable,XG-25P,764-870MHz,Scan -	9	Each	2,142.40	19,281.60
The below zero dollar items are included in the package purchase.				
DPPL3R - Feature,Maximum (1024+) System/Groups	9	Each	0.00	0.00
DPP25ED - Feature Package, P25 Trunking & EDACS	9	Each	0.00	0.00
DPPRO - Feature, Provoice	9	Each	0.00	0.00
DPPL4F - Feature,P25 Phase 2, TDMA	9	Each	0.00	0.00
DPPL7G - FEATURE, ESK/P25 PERSONALITY LOCK	9	Each	0.00	0.00
DPPL5K - Feature,ProFile OTAP	9	Each	0.00	0.00
DPPA3R - Battery, Li-Ion, 2400 mAh	9	Each	0.00	0.00
DPPA3R - Battery, Li-Ion, 2400 mAh Spare batteries	9	Each	57.60	518.40
DPNC5X - Antenna,764-870MHz,1/4 Wave Whip	9	Each	0.00	0.00
DPHC7P - Belt Clip,Metal	9	Each	0.00	0.00
FM014712 - Cover, UDC Weather Proof, P5300/P5400	9	Each	0.00	0.00
DPCH4G - Charger,Single Bay,Tri-Chemistry,XG-25P	9	Each	0.00	0.00



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Description	Qty	Unit	Sale Price	Total
V210438 - Evolution Speaker Mic, Coil Cord, E-Button, 2.5mm,P5400/7300	9	Each	108.12	973.08
Terminal Trade-in Program - Trade in is one for one and can either be a functioning mobile or portable radio.	(9)	EA	(195.00)	(1,755.00)
Program, Portable Scan (9 units)	1	Each	306.00	306.00
Estimated Shipping and Handling - Shipping and handling is based upon quantity ordered and subject to change. - Allow 8 - 10 weeks delivery after order.	1	Each	30.00	30.00
<b><u>XL200 Portable</u></b>				
XLPPM1M - PORTABLE, XL-200P, PARTIAL KEYPAD, MIDNT BLACK	1	Each	1,944.00	1,944.00
XLPL5K - FEATURE, ProFile OTAP OVER-THE-AIR PRGM	1	Each	190.80	190.80
XLPL4F - FEATURE, P25 PHASE 2, TDMA	1	Each	180.00	180.00
XLPKG8F - FEATURE, 256-AES, 64-DES ENCRYPTION	1	Each	500.40	500.40
XLP25ED - Feature Package, P25 Trunking and EDACS	1	Each	1,440.00	1,440.00
XLPKGf1 - FEATURE PACKAGE, ALL BANDS, V+U+7/800	1	Each	1,080.00	1,080.00
XLPA3V - BATTERY, LI-ION, 3400 MAH	2	Each	108.00	216.00
XLNC5Z - ANTENNA, FLEX, HELICAL, 136-870 MHZ	1	Each	72.00	72.00
XLHC3L - BELT CLIP, METAL	1	Each	18.00	18.00
XLCH4X - CHARGER, 1-BAY, XL-200P	1	Each	108.00	108.00
Program, Portable	1	Each	34.00	34.00





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Site Number	Description	Salesperson	Reference
PON100FD	XG75 Mobile Radio	Disbro, Robyn R	

Installation is not included in this quote but may be provided at customer's request.

Description	Qty	Unit	Sale Price	Total
<b><u>XG75M/M7300 Packages</u></b>				
- Package Pricing Per Harris MBP-15926				
MAMVSDMXX - Mobile, M7300, 764-870 MHz, Half Duplex, Unencrypted	4	Each	4,254.81	17,019.24
- Zero dollar accessories and software are included in the package purchase.				
MAMVNPL3R - Feature, Max(1024+) Sys/Grp Option	4	Each	0.00	0.00
MWP25ED - FEATURE PACKAGE, P25 TRUNKING & EDACS	4	Each	0.00	0.00
MWPRO - Feature, Provoice	4	Each	0.00	0.00
MWPL4F - Feature, P25 Phase 2, TDMA	4	Each	0.00	0.00
MAMVNPL7G - Feature, EDACS Security Key	4	Each	0.00	0.00
MAMWPKG8F - Feature, 256-AES, 64-DES ECP Encryption	4	Each	0.00	0.00
MAMVNPL5K - Feature, ProFile Over-the-Air-Programming	4	Each	0.00	0.00
MAMWNCP9E - Control Unit, CH-721, Scan, Remote Mount	4	Each	0.00	0.00
MAMVNZN7R - M7300 Remote Mount Accessory Kit	4	Each	0.00	0.00
MAMVWMC7Z - Microphone, Standard, CH721 Control Unit	4	Each	0.00	0.00
AN225001001 - Antenna Element, 700/800 3dB	4	Each	0.00	0.00



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Description	Qty	Unit	Sale Price	Total
AN125001002 - Antenna, Base, Standard Roof Mnt Low Loss	4	Each	0.00	0.00
Program, Rear Mount Radio (Quantity 4)	1	Each	136.00	136.00
Terminal Trade-in Program - Trade in is one for one on the purchase of a new radio. Traded radio can either be mobile or portable, but must be operable.	(4)	EA	(195.00)	(780.00)
Estimated Shipping and Handling - Shipping and Handling is based on quantity ordered and is subject to change. - Allow 8-10 Weeks Delivery after receipt of order.	1	Unit	75.00	75.00
<b>Subtotal:</b>				16,450.24

Prices quoted are valid for ( 30 ) Days from Document Date.  
 Orders may be subject to shipping & handling charges.  
 All warranties are manufacture's warranties.

Plus Tax	0.00
Total Due (USD)	16,450.24

By signing this Quotation and/or submitting a purchase order pursuant to this Quotation you acknowledge that you have read and agree to be bound by Communications Int'l. Inc.'s Terms and Conditions of Sale Service and Technical Support.